



# UK Export finance

Wednesday 21 January 2015

12:00 for 12:15 – 14:00hrs

Jesmond Dene House Hotel, Jesmond Dene Road, Newcastle NE2 2EY

This event is aimed at companies who are, or intend to export goods or services from the UK. If this is your organisation then it is likely you'll need some form of credit guarantee or insurance to protect you against non-payment or other financial issues. If you can't get what you need from the private market, UK Export Finance (UKEF) may be able to help.

UK Export Finance provides guarantees, insurance and advice to UK-based exporters large and small. UKEF works across sectors from aerospace to automotives, engineering to energy and water to waste processing, and support exports to over 200 countries. UKEF have their own risk assessment framework and their work is focused on helping UK exporters maximise the opportunity to do more business overseas.

What you will gain from attending this working lunch:

- Understand export finance in more detail
- Understand UKEF's products and services
- How UK Export Finance can work for your business
- Understand how to mitigate financial risks of overseas trade
- Understand how export finance can make you more competitive

**Jonathan Leonard, Senior Export Finance Adviser – North Region.** Jonathan began his career at Northern Rock, working his way up to the position of Section Manager leading departments working in both the debt recovery and mortgage retention areas. After leaving Northern Rock in 2008 he joined HSBC where he worked in a number of roles, latterly as a front line relationship manager working with internationally focused businesses in the North East. Jonathan joined UK Export Finance in 2012 where he worked as an Export Finance Adviser in the North East of England. After 18 successful months Jonathan was promoted to Senior Export Finance Adviser, where he assumes responsibility for the North of The UK, line managing the Export Finance Advisers within this area. Jonathan still also maintains his role in the North East of England, working with exporters.

### Booking:

There is no charge to attend this event but please register in advance so that we can cater for lunch accordingly.

Further information contact Alison Tait, 0131 202 1252, [Alison.tait@icaew.com](mailto:Alison.tait@icaew.com)

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### **\*I/we would like to attend UK Export finance on Wednesday 21 January 2015**

Name: ..... Organisation:.....

E-mail:..... Tel: .....

Address: .....

..... Postcode: .....

Institute Membership No. (if applicable):

**RETURN TO: Alison Tait, ICAEW Event Coordinator, PO Box 13823, West Linton EH45 6AG**